



PRIVATE BERTH HOLDER BENEFITS

An exclusive world



PRIVATE BERTHING FEES

TERMS AND CONDITIONS

Berth Size		Annual Berthing in Egyptian Pounds			Visitor Berthing in Egyptian Pounds		
Metres	Feet	Annual Berthing	Security Deposit	Joining Fee	Daily	Weekly	Monthly
8	26	140,220	23,370	47,880	958	5,458	21,136
10	33	177,270	29,545	59,850	1,197	6,823	26,420
12	39	237,120	39,520	71,820	1,436	8,187	31,703
15	49	296,394	49,399	89,775	2,052	11,132	43,862
18	59	355,673	59,279	107,730	2,462	13,359	52,634
20	66	397,860	66,310	119,700	3,078	17,476	69,768
24	79	501,600	83,600	143,640	3,694	20,971	83,721
30	98	718,200	119,700	179,550	4,617	26,214	104,652
45	148	1,128,600	188,100	269,325	6,926	39,322	156,978
60	197	1,613,100	268,850	359,100	9,234	52,429	209,304

General Definitions | applicable to both private and commercial Berthing Agreements:

- All rates are quoted in Egyptian Pounds and are inclusive of 14% VAT.
- Berth fee is determined upon berth size or vessel size, whichever is greater.
- Vessel size is the overall length including tilted outboards, bowsprits and swim platforms as stated on the vessel registration or measured by Marassi Marina Yacht Club.
- Berth size is the maximum LOA of a vessel that the berth can accommodate.
- All rates, charges and fees are subject to change at Marassi Marina Yacht Club's discretion. This also includes increases in fees made by government or municipal department charges, all of which may be charged retrospectively in the agreed period.
- Purchasing an existing private vessel in the Marina and converting it to a commercial vessel without prior approval is strictly prohibited. Any attempts in converting a vessel without prior approval will result in the Berthing Agreement being voided and immediate removal of the vessel from the Marina. Visitor berthing fees will apply for the duration of the stay.
- Utility consumption (power and water) is metred and charged separately on a quarterly basis. Where a metre is not available on site or is faulty, Marassi Marina Yacht Club reserves the right to apply estimated consumption charges for utilities.
- Berthing Fees and Terms and Conditions are subject to change.
- For commercial vessels, capacity includes passengers and crew of the vessel as per its official registration.

Private Berth Holder Benefits:

During Summer Season | June to September

- Discounted beach entrance tickets at the price of 2,000 LE per ticket inclusive of beach, pools, and health club at Al Alamein & Address Beach hotels | maximum 5 pax per day
- 50% discount on pool and health club at Vida and Address Golf hotels | subject to availability
- 10% discount on published hotel room rates at Al Alamein, Address Golf, Address Beach, and Vida Marina | subject to availability
- 20% discount on F&B at Al Alamein, Address Golf, Address Beach, and Vida Marina
- Catering services

During Winter Season | October to May

- Complimentary use of beach at Al Alamein and Address Beach hotels
- Complimentary use of pool and health club at Vida and Address Golf hotels
- 10% discount on published hotel room rates at Al Alamein, Address Golf, Address Beach, and Vida Marina
- 20% discount on F&B at Al Alamein, Address Golf, Address Beach, and Vida Marina
- Catering Services

Joining Fee:

- A minimum joining fee of Egyptian Pounds 42,000 is applicable for private Berthing Agreements.
- Joining fee rates are based upon applied for location and berth size.
- Joining fee is a one-time fee, payable at the time of joining, non-refundable and non-transferable. Benefits are only valid in line with a valid Berthing Agreement.



PRIVATE BERTHING FEES

TERMS AND CONDITIONS

Security Deposit:

- A refundable security deposit equivalent to two (2) months of berthing fees is required for every private and commercial vessel.

Payment Terms:

- Payment must be made in full, prior to commencement of the Berthing Agreement with one of the following options:
 - Cash in full
 - Card in full
 - Cheque in full
 - Online transfer in full
 - One current dated cheque and three (3) PDCs (post dated cheques)

Post Dated Cheques:

- Post dated cheques are applicable to both private and commercial annual Berthing Agreements.
- Post dated cheques must be written clearly and always dated on the 1st of each month due.
- The first cheque should be dated for the current date, followed by three (3) more cheques every three (3) months after.
- Egyptian Pounds 2,250 will be charged for every cheque that is either bounced, recalled or replaced.

Early Berth Offer:

- A 10% discount on total berthing fees is offered upon renewal in the form of the Early Berth Offer.
- The Early Berth Offer can be availed upon renewal and completion of the first year of the Berthing Agreement.
- To avail the Early Berth Offer, payment must be made in full by either cash, card, cheque or online transfer.
- No post dated cheques will be accepted to avail the Early Berth Offer.
- Payment must be received at least fifteen (15) days before the start date of the new Berthing Agreement to validate the Early Berth Offer.
- All Berthing Agreements and relevant paperwork must be signed by the owner to validate the Early Berth Offer.
- Berthing Agreements terminated early or transferred to another customer prior to the Berthing Agreement end date, will forfeit the discounted amount at the time of settlement.

Visitor Berthing:

- All rates are quoted in Egyptian Pounds and are inclusive of 14% VAT.
- The maximum duration for visitor berthing is three (3) months, after which the annual berthing fee and joining fee will be applied, subject to berthing availability.
- Berth bookings must be made a minimum of twenty-four (24) hours in advance of arrival and are subject to berthing availability.
- Berth size is the maximum LOA of a vessel that the berth can accommodate.
- A refundable security deposit equivalent to the total duration of the stay is required.
- Catamarans are charged at 1.5 times the standard rate.
- A 50% discount applies on the visitor rates for vessels staying for four (4) hours or less.
- Visitor berthing is available on a commercial visitor rate for activities utilized for commercial purposes; including yacht sales, brokerage, charter, floating restaurants, dhows and ferries.

Slipway:

- A charge of EGP 570 inclusive of 14% VAT will apply for each use of the slipway for visitors.
- Berth Holders can use the slipway on a complimentary basis for all vessels which have a current Berthing Agreement.
- Berth Holders can enjoy a 25% discount on use of the slipway for all vessels which do not have a current Berthing Agreement.



BERTH APPLICATION FORM

APPLICANT INFORMATION

Full Name _____
Date of Birth | dd/mm/yy ____/____/____
Nationality _____
Passport No. _____
Mobile No. _____
Landline No. _____
Email _____
Address _____
Berth Holder Type Private Commercial
Marina Preference _____
Company Name* _____
Owner's Name* _____
Office Address* _____
Trade License* _____
Expiry Date | dd/mm/yy ____/____/____
Captain's Name _____
Captain's No. _____
Captain's Email _____

* Applicable only for Commercial Applications

VESSEL INFORMATION

Name _____
Registration Number _____
Registration Expiry | dd/mm/yy ____/____/____
Insurance Company _____
Insurance Expiry | dd/mm/yy ____/____/____
Vessel Type _____
Brand _____
Build Year _____
Country of Build _____
Length | metres _____
Draft | metres _____
Beam | metres _____
Vessel Capacity _____
No. of Cabins _____
Type and No. of Engines _____
Hull Type _____
Hull Colour _____
Tonnage _____
Shore Power _____

DOCUMENT CHECKLIST

Please ensure the below documents are submitted along with the Berthing Application Form.

- | | | | |
|---|--|--|---|
| <input type="checkbox"/> Passport Copy | <input type="checkbox"/> Vessel Registration | <input type="checkbox"/> Captain's License | <input type="checkbox"/> VAT Registration * |
| <input type="checkbox"/> Resident VISA Copy | <input type="checkbox"/> Vessel Insurance | <input type="checkbox"/> Vessel Images | <input type="checkbox"/> E-Brochure * |
| <input type="checkbox"/> ID Copy | <input type="checkbox"/> TRA License | <input type="checkbox"/> Trade License * | <input type="checkbox"/> Partners List * |

* Applicable only for Commercial Applications

APPROVALS STATUS (FOR INTERNAL USE ONLY)

Marine Relations Manager Approved Not Approved Signature _____ Date | dd/mm/yy ____/____/____
Marine Operations Manager Approved Not Approved Signature _____ Date | dd/mm/yy ____/____/____
Director of Operations Approved Not Approved Signature _____ Date | dd/mm/yy ____/____/____

Effective 6th June 2021

Applicant Signature _____ Date | dd/mm/yy ____/____/____

